# **FINANCE**



## **KEY SKILLS**

- Analytical
- Client Management
- Collaboration
- Initiative & Leadership
- Microsoft Excel
- Public Speaking
- Quantitative Abilities
- Research & Writing
- Time Management
- Valuation Modeling



## **CAREER PATH OPTIONS**

- Capital Markets
  - Investment Banking
  - Research
  - Sales and Trading
- Corporate Finance
- Commercial Banking
- Financial Planning & Private Wealth Mgmt
- Gov't Regulation
- Insurance

- Int'l Development & Microfinance
- Investment Mgmt & Alternative Investments
  - Hedge Funds
  - Private Equity
  - Venture Capital
- Real Estate Finance



# **FINANCE VS. ECON**

**Finance:** the management of money, banking, investments, and credit; it deals with how money is budgeted and spent

Economics: examines the production, consumption, and distribution of goods and services, with an aim of using trend analysis to explain how economies work and how their agents interact



# **ON-CAMPUS RECRUITING (OCR)**

### Freshman/Sophomore Externships:

Spring Semester

#### **Summer Internships after Junior Year:**

Fall & Spring Semesters, Junior Year

**Full-time Positions:** 

Fall Semester, Senior Year



# **STUDENT ORGANIZATIONS**

- Alpha Kappa Psi
- Commerical Real Estate Network
- Delta Sigma Pi
- Finance & Investments Club
- GW Women in Business
- GW Women in Finance
- Multicultural Business Student Association
- Undergraduate Consulting Group



# **PROFESSIONAL ORGS**

- American Bankers Association
- American Insurance Association
- Alternative Investment Management Association
- National Association of Insurance and Financial Advisors



## INDUSTRY RESEARCH **& JOB SEARCH**

- Vault Industry Guides (access through Handshake)
- WallStreetOasis.com
- Investopedia.com
- MergersandInquisitions.com
- eFinancialCareers.com
- FinDevGateway.org
- Wall Street Journal
- MorningBrew.com
- Schwab Daily Market Update podcast



## **SAMPLE EMPLOYERS**

- ADB
- **AXA Advisors**
- Bank of America Merrill Lynch
- Barclays
- BB&T
- BlackRock
- Charles Schwab
- CitiGroup
- Consumer Financial Protection Bureau
- Credit Suisse
- **FDIC**
- Fidelity
- **GE** Capital
- Goldman Sachs
- IMF
- JPMorgan Chase
- L'Oreal
- M & T Bank
- Macy's

- McAdam Financial Group
- Morgan Stanley
- UBS
- Under Armour
- US General Services Admin.
- **US Treasury**
- Vanguard
- Wells Fargo
- World Bank