**NONPROFITS & PHILANTHROPY**

### KEY SKILLS
- Adaptability & Flexibility
- Critical Reading
- Cultural Competencies
- Empathy
- Goal-Oriented
- Legal Understanding
- Proposal Analysis
- Research
- Synthesis of Information
- Writing

### CONCENTRATIONS/SPECIALIZATIONS
- By Internal Role
  - Administration/Human Resources
  - Communications
  - Donor Relations
  - Finance
  - Grants Management
  - Management & Leadership
  - Programs
  - Research
- By Sector
  - Arts & Culture
  - Civic & Environmental
  - Education
  - Health Services
  - International Relations & Development
  - Social & Legal Services

### SAMPLE DEGREES
- Business Administration (BBA)
- Global Leadership in Disaster Response (BSHS)
- Human Services & Social Justice (BA)
- International Affairs (BA, MA)
- Nonprofit Management (BA)
- Peace Studies (BA)
- Public Administration (MPA)
- Public Policy (MPP)

### SAMPLE OCCUPATIONS
- Assistant Treasurer
- Association Director
- Chief Executive Officer
- Chief Financial Officer
- Communications Liaison
- Director of Donor Services
- Director of Grants Management
- Director of Human Resources
- Grants Manager/Administrator
- Graphic Designer
- Officer of Institutional Giving
- Program Manager
- Research Director

### POSSIBLE WORK SETTINGS
- Arts Organization
- Business/Company (In-House Philanthropy Outreach)
- Federal Government/Government Agency
- Financial Institution
- Foundation
- Local Community Center
- Museum
- Nonprofit Organization
- Philanthropic Organization
- University/College

### SAMPLE STUDENT ORGS
- Camp Kesem GW
- Circle K International
- GW Alternative Breaks
- Green GW
- Honey W Nashman Center for Civic Engagement & Public Service
- The Store

### NATIONAL ASSOCIATIONS
- National Association of Nonprofit Professionals (NANPP)
- National Council of Nonprofit Associations (NCNA)
- Nonprofit Leadership Alliance
- The Alliance for Nonprofit Management (ANM)

### SAMPLE EMPLOYERS
- Arabella Philanthropic Investment Advisors, LLC
- After School Matters
- American Foundation for the Blind
- Americans for the Arts
- Bank of America
- Charles Koch Foundation
- Earthjustice
- Environmental Defense Fund
- Ford Foundation
- Inova Health System
- International Network of Women's Funds
- International Rescue Committee
- MedStar Health
- National Audubon Society
- National Center for Family Philanthropy (NCFP)
- National Endowment for the Arts (NEA)
- New America
- Philanthropy Roundtable
- Simons Foundation
- The Center For Effective Philanthropy
- The Chronicle of Philanthropy
- The Good Food Institute
- The Nature Conservancy
- The Pew Charitable Trusts
- The Wilderness Society
- United Way Worldwide
- Urban Group
- Washington Office on Latin America
- World Bank
- World Health Organization
- World Wildlife Fund

If you're interested in this field of study, your industry coach is likely to be the public service industry coach. Set up an appointment on Handshake.